



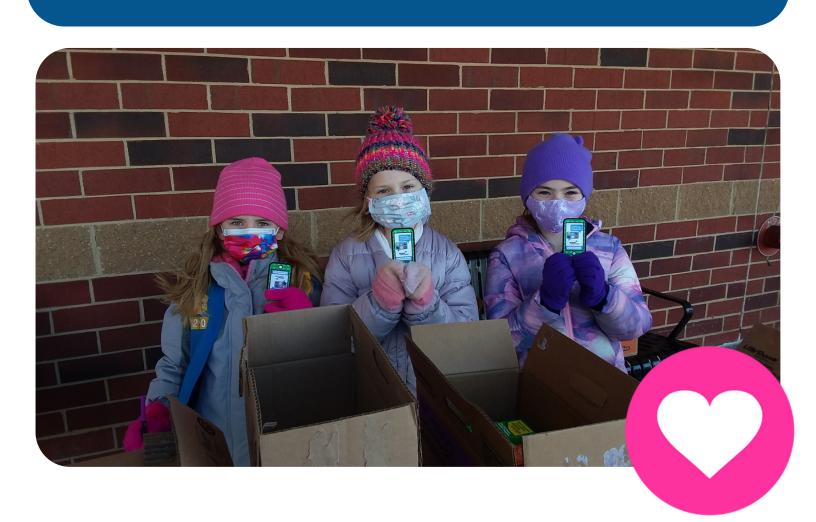






## **COOKIE ENTREPRENEURSHIP**

The Girl Scout Cookie Program provides all Girl Scout Youth Members with opportunities to earn their own rewards and make their own choices. While learning amazing (and essential) skills you may also earn a plushie, have a philanthropic donation made in your name, or even earn some supplies for your next outdoor adventure! The more you sell, the more you earn. Check out the world of possibilities in this booklet!



# MEET THE MASCOT!

**COMMON NAME: Common Bottlenose Dolphin** 

SCIENTIFIC NAME: Tursiops truncatus

TYPE: Mammals DIET: Carnivore

**GROUP NAME: Pod** 

AVERAGE LIFE SPAN IN THE WILD: 45 to 50 years

SIZE: 10 to 14 feet

WEIGHT: 1,100 pounds



There are 36 species of marine dolphins - living in nearly all aquatic environments, including oceans, coastal, estuarine and freshwater.

## **2023 PATCHES**



**2023 Year Bar** 20+ packages Virtual Troop 2 Troops



**2023 Theme Patch** 30+ packages total order



Personalized M-2 Avatar Patch Send 15 emails and sell 125+ packages through Digital Cookie



2023 Action Patch
Earned by troops with 200+ PGA
One per selling Girl Scout



Goal Getter Patch

Earned by troops with 160+ PGA IO
One per selling Girl Scout

# Cookie Techie Patch Send 15 emails through Digital Cookie system



Cookie Rookie Patch
DAISY TROOPS ONLY: 160 PGA

## INITIAL ORDER REWARDS



#### Rechargeable Headlamp

Earned by troops that earn 160 PGA on Initial Order One per selling Girl Scout

#### Clipboard

Earned by troops that earn 160 PGA on Initial Order 2 per troop, volunteers





#### **Scrunchie Set**

Earned by Girl Scouts that sell 160 packages on Initial Order

## FINAL ORDER REWARDS



#### Be a Top Seller!



### **Top 100 Event**

Enjoy a fun summertime event for the Top 100 cookie sellers!

### **Top 15 Event**

Enjoy a luncheon with GSCNC CEO for the Top 15 cookie sellers!

### INDIVIDUAL REWARDS

#### 30+ packages

Go Bright Ahead theme patch



### 60+ packages

## Bandana Cooling Scarf and Kayak Pouch

A new take on a favorite collectible, this season's bandana is long and cool. It can be worn as a hair accessory or keep you cool on warm summer days! Adventurous Girl Scouts will be prepared with this clip-on neoprene Kayak Pouch with a name tag on the back. Includes a ready-to-fill sanitizer bottle and a handy carabiner.



### 90+ packages

## Clicker the Mini Dolphin and Dolphin Tail Bracelet

Girl Scouts will leap to new heights to earn this ocean blue bracelet with a silver dolphin tail charm accented with a Go Bright Ahead graphic.

### 120+ packages

#### Dolphin Tail Pen and Dolphin Sunrise Journal

The future is bright for cookie entrepreneurs celebrating success with this inspiring journal, perfect for building next season's cookie plan.



cleaning belly





Includes animated bookmark

## INDIVIDUAL REWARDS

### 160+ packages

## Coral the Dolphin and Dolphin Mood Ring Set

In the mood to hit the beach? Ready for an adventure? Up for a swim with dolphins? This custom set of mood rings, which has two delightful dolphin designs, comes with a bilingual color key that interprets your cookie moods.



#### 200+ packages

## Dolphin Multi-Tool and Aluminum Water Bottle

This must-have tool puts the fun in functionality. Paired with the water bottle, Girl Scouts will be ready for any adventure they take on! The wide mouth easily fits ice cubes for days of cool fun in the sun.



(Both sides shown)

### 250+ packages

Philanthropic Donation Patch:
Dolphin Rescue Unit OR
Art Education

### 375+ packages

#### Beach Bag and Glow in the Dark Flying Disc

Hit the beach in style with this roomy tote. Pack all the essentials and keep them organized with one pocket inside and one pocket on the outside. The flexible fabric flyer is the perfect reward for Girl Scouts who set their goals sky high!





### INDIVIDUAL REWARDS

### 500+ packages

#### Paddleboard Beach Towel and Dry Pouch

Enjoy some sun, surf and stripes with this unique paddleboard-shaped beach towel. It lays out large and packs up small, without sacrificing absorbency. Made from compact, sand resistant, pineapple texture microfiber for the ultimate beach experience! Arrives in a convenient mesh carry pouch.

Swim with the dolphins and keep your carry alongs dry with this handy floating pouch filled with ocean- inspired glitter. Holds a variety of things, including (but not limited to) phones. Clear, touch screen-friendly back allows use of phone while in pouch. Printed front has clear corner for camera lens. Includes a break-away lanyard for convenient carrying.



### 700+ packages

#### Hooded Blanket and Travel Pillow and Mask Set

Irresistibly cozy, this hooded plush blanket with faux Sherpa lining is a camper's best friend.

Dreaming of bright adventures with dolphins? This plush, compact travel companion will help Girl Scouts arrive rested and ready to brave the waves. Carry strap with name tag secures to a bag for onthe-go convenience.



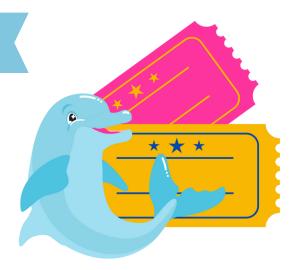


## HIGHER REWARDS

### 1000+ packages

#### Two (2) tickets to the National Aquarium in Baltimore, MD

"Dolphin Discovery, the Aquarium's largest exhibit, is home to our colony of six Atlantic bottlenose dolphins. From the amphitheater or the underwater viewing area, guests can watch these intelligent, playful marine mammals and observe how they learn, play and interact with each other. " - National Aguarium



### 1500+ packages

#### Insulated Hydration Adventure Backpack

This large capacity daypack with hydration insulation layer weights only 1.4 pounds (650g) unfilled which makes it a terrific companion for all your day-long outdoor adventures. With a hydration insulation layer made from high-quality aluminum foil that keeps liquid cool for up to 4 hours, (works great for 2.5L bladder), this daypack can also be used as a hydration backpack or portable cooler for both indoor and outdoor. There is even a clip on your right shoulder strap to help fix the hose of the



### 2000+ packages

#### Inflatable Kayak

The Intex Challenger™ K1 Kayak is sporty and fun with a streamlined design for easy paddling. The bright green color and sporty graphics make the kayak highly visible in the water. Lightweight and compact, this kayak is very easy to assemble and, with the Boston valve, it inflates and deflates in minutes. You can take the fun of kayaking wherever you go.

