Girl Scouts of all backgrounds, abilities, and talents are encouraged to be themselves as they discover their strengths and rise to meet new challenges in Girl Scouts.
Dear Girl Scout Family,

On March 12, 1912, Juliette Gordon Low announced, "I've got something for the girls of Savannah, and all of America, and all the world, and we're going to start it tonight!" One hundred and ten years later, Girl Scouts continues to be an organization of belonging. Since we have wrapped up our 110th anniversary, we are delighted to present our accomplishments from the past year in this FY22 Annual Report.

Thanks to your support, we remain the largest Girl Scout council in the country with 74,740 members. In 2022, we increased our youth membership to a total of 47,062 Girl Scouts, the highest number since the pandemic. Our families are excited for all the programming options available to troops and individual Girl Scouts. We are rebuilding stronger than ever.

This year, the Cookie program brought our Girl Scouts back to in-person selling at booths and via order cards. Additionally, Digital Cookie sales remained strong. We finished the program with more than 4.1 million boxes sold: making Nation's Capital the #1 Cookie Program in the country in FY22. Troops earned over $4 million for trips, activities, and service projects in their communities.

We were excited to be able to open two of our sleep-away camps and provide a safe and exciting experience for 1,705 campers. Girl Scouts were overjoyed to spend the summer tie-dying, hiking, and making new friends. As we prepare for next summer, we hope to open three sleep-away camps.

Our 226 Gold Award Girl Scouts indeed demonstrated why they are Girls the World Needs. These inspirational young leaders protected the environment, worked on mental healing, and completed many other projects that changed their lives and their communities. We are so proud of all the higher awards earned: 1,016 Bronze Awards, 752 Silver Awards, and 97 Silver Trefoil Awards.

Finally, Girl Scouts Nation's Capital adopted a new Diversity Equity, Inclusion and Accessibility Commitment based on the input our members provided at Forums in February 2022. We are proud of the inclusivity of our membership and strive to create an organization where all members feel they belong.

As we prepare for a new Girl Scout year, we continue our mission to build Girl Scouts of courage, confidence, and character by creating more ways to engage and support our Girl Scout family. We thank you, our incredible volunteers, Girl Scout families, supporters, donors, and staff for being the catalysts for our Girl Scouts!

Truly yours in Girl Scouting,

Barbara Krumsiek
President of the Board

Lidia Soto-Harmon
Chief Executive Officer
### Membership:
- **74,740**
  - Total Membership
- **47,062**
  - Girl Scouts
    - Grades K-12
- **27,678**
  - Adult Volunteers & Lifetime Members
- **3,944**
  - Girl Scout Troops
- **$364K**
  - Financial Assistance in FY '22
- **$18M**
  - FY22 Budget

### High Awards:
- **GOLD AWARD**
  - **226**
  - Gold Award Girl Scouts
- **SILVER AWARD**
  - **97**
  - Silver Trefoil Award
- **SILVER AWARD**
  - **752**
  - Silver Award Girl Scouts
- **BRONZE AWARD**
  - **1,016**
  - Bronze Award Girl Scouts

### Entrepreneurship:
- **$4M**
  - In Troop cookie proceeds to do good works in their communities
- **4.1M**
  - Boxes of Girl Scout cookies sold
- **273K**
  - Boxes donated for local frontline workers and Hometown Heroes

### Camp:
- **1,705**
  - Campers attended Sleep Away Camps
- **3,670**
  - Campers attended Day Camps
- **60,584**
  - Girl Scouts experienced Camp
Girl Scout Junior Troop 55021 bridging over to Cadettes.
Hillwood Gardens, Washington DC.
Girl Scouts Nation’s Capital remains the largest Girl Scout council in the country with 74,740 total members. Our youth membership is 47,062 with 2.8% increase from the same time last year. There are 27,678 adult members, a 12% increase from the previous year. In partnership with our community volunteer troop organizers, our council formed 468 new Girl Scout troops providing more Girl Scouts and their families with unique opportunities to experience Girl Scout traditions such as making new friends, testing their strengths, and exploring new possibilities.

Girl Scouts in kindergarten to grade 12 embark on their own adventure by earning badges and exploring careers that spark an interest in science, technology, engineering, math (S.T.E.M), life skills, outdoors, and entrepreneurship.
Girl Scout Cadette and Junior Troop 81151 leading a "Wonders of Water" Journey for more than 30 Brownies.
Frederick, MD.
On March 12, 2022, Girl Scouts celebrated its 110th birthday, but our Girl Scouts started the celebration in August 2021. The Council developed a 110th patch program where Girl Scouts proudly displayed 18,529 patch puzzle pieces on their sashes and vests for each of their 110th activities. There was a school supply drive with over 3,000 Girl Scouts collecting and distributing donated items. To support the 110th anniversary, troops set a goal to donate 110 boxes of cookies and 273,000 boxes were donated through the Gift of Caring Hometown Heroes.

Over 971 Girl Scouts explored Girl Scout history with the Girl Scout Time Traveler patch program. The celebration culminated with a Girl Scout tradition – the Singing in the Park event featuring Girl Scout song leaders who inspired over 500 resilient Girl Scouts to truly sing in the rain.

Our Girl Scout's passion for STEM continues to grow. Girl Scouts earned 25,279 STEM-related badges including 463 Girl Scouts who earned the new STEM Career Exploration badge. The Council offered STEM-focused events for over 800 Girl Scouts with the support of Booz Allen Hamilton, Intel, Lockheed Martin Corporation, Palo Alto Networks, STEM for Her, and Maryland Center for Women in Computing at University of Maryland.
Girl Scout Brownie Troop 60156 donating cookies to their Hometown Heroes at their local fire station.
Arlington, VA.
Throughout the season, innovative selling techniques were used to ensure each Girl Scout cookie-lover had an opportunity to support a Girl Scout in their community. Girl Scouts creativity soared as sales methods expanded beyond in-person booths, online sales, and order cards; we saw everything from drop boxes, food truck stands, and more.

This year, **28,170** girls participated in our 2022 Cookie Season. Together our preparation, persistency, and creativity led to **4.1 million** boxes of Girl Scout cookies sold, a **36%** increase from the previous year, making Girl Scouts Nation's Capital the number one cookie program in the country.
Girl Scouts Nation’s Capital is committed to building and maintaining an inclusive community that respects and supports all our members. We value the diverse backgrounds and qualities of each youth and adult member—including race; ethnicity; national origin; culture; gender identity and expression; sexual orientation; socio-economic status; age; physical, intellectual, and emotional abilities; and religious and political beliefs—so that all members feel they belong. We strive to provide everyone with the opportunity to participate fully in the Girl Scout program and contribute to the Girl Scout community.

We do not have all the answers but pledge to work toward these goals as advocates and allies. We seek to address barriers that impede our members from reaching their highest potential.

Our mission is to help Girl Scouts become leaders with the courage, compassion, and confidence needed to build a more just community. We continue to commit ourselves to the values put forth in the Girl Scout Promise and Law.

This is who we are, and this is our promise to you.

Unanimously approved by Girl Scouts Nation’s Capital Board of Directors on June 17, 2022
Girl Scout Junior Troop 42003 enjoying a rafting trip at the Youghiogheny River
Ohiopyle, PA.
Girl Scouts love the outdoors! Our eight camps offered 60,584 Girl Scouts and adults, opportunities to challenge themselves and take healthy risks while surrounded by supportive friends and volunteers. Troops had the chance to unplug from their smartphones, laptops, and TVs and connect in-person with nature, friends, and high-adventure programming.

Girl Scouts Nation’s Capital welcomed 1,705 sleep-away campers and 3,670 day and evening campers this summer. Staff at two sleep-away camps and 693 volunteers at day and evening camps joyously greeted campers, ready to safely deliver high-quality and fun programming. Each Girl Scout had a transformative experience as outdoor exploration promotes healthy social and emotional development. Together we ensured every girl had the opportunity to explore the outdoors!
Board President Barbara Krumsieck pictured with honorees Mary Rose Chappelle (95 years young), presented with the 65-year longevity pin, and LaVerne Brown, with the 55-year longevity pin.

Prince George's County, MD.
Volunteers

Girl Scouts Nation's Capital is committed to training and supporting our dedicated volunteers to deliver high-quality leadership development programs. Troop leaders along with an entire volunteer troop committee make Girl Scouting possible. With the mentorship of experienced volunteers our Girl Scouts are unstoppable.

The Council has exceeded our in-person class goal meeting 124% of the desired 2,600 participants, which includes both physically in-person as well as “live” virtual sessions. Our hybrid high adventure training has certified 436 new volunteers. The hybrid approach to all high adventure offerings has increased the number of volunteers a trainer can certify in one weekend by moving the classroom portion online. With this hybrid training, we were able to deliver in-person training experiences to 3,224 volunteers.

Rallyhood, our Girl Scout virtual community and messaging platform, continues to be an effective tool for staff and volunteers to communicate with each other locally and Council-wide. Over the past year, we’ve had 3,550,000 messages delivered via Rallyhood and 2,550,000 messages were opened by volunteers. Our volunteers are excited to continue to serve more Girl Scouts.
Gold Award Girl Scout Alyak founded the organization Earth Savers Rock which provides tips, information, and practical ways the community can reduce, reuse, and recycle.

Gold Award Girl Scout Lillianna created a publication called "Finding Joy" to help teen girls cope with bullying, depression, and body issues.
The path to the Gold Award is taken by the leaders of tomorrow. These trailblazers advocate for the arts, inspire the next generation to love STEM and financial literacy, and take action on social justice issues in their community. For that reason, they are truly *Girls the World Needs*. Our council was delighted to welcome **226** Gold Award Girl Scouts, into the class of 2022, our largest class in a decade.

At the In Your Honor ceremony, held Saturday, May 7, 2022, Girl Scouts Nation’s Capital awarded 14 outstanding Gold Award Girl Scouts with $1,000 scholarships; one $2,000 scholarship was awarded to **Gitika Gorthi** as this year’s Nation’s Capital Young Woman of Distinction.
Girl Scout Troop 6486 used their Fall Product and Cookie earnings to adventure to London, Paris, and Lucerne and visited two World Centers. Adelboden, Switzerland.
A full copy of the financial statements of Girl Scouts Nation's Capital as audited by independent public accountants, Aronson LLC, will be available on our website, www.gscnc.org in February 2023.

Revenue

- 27.4% Contributions
- 7.8% Government Support
- 2.9% Retail Operations
- 4% Camp & Program Fees
- 0.7% Other Income
- 57.2% Product Program

Expenses

- 79.8% Program Services
- 20.2% Supporting Services
Special thanks to the following donors for their generous support!

**$50,000+**
- The Morris & Gwendolyn Cafritz Foundation
- A. James & Alice B. Clark Foundation
- Deloitte
- Hearst Foundation, Inc.
- Lockheed Martin Corporation
- Match Group Advisory Council
- Philip L. Graham Fund
- Claude Moore Charitable Foundation
- Robert I. Schattner Foundation, Inc.
- The Philip & Janis Miller Wertheimer Fund, managed by The Community Foundation of Frederick County, MD

**$5,000 - $9,999**
- American Eagle Outfitters
- American Trucking Associations
- AmerisourceBergen
- Aon
- Berkeley Research Group
- BNSF Railway Company
- The Brand Guild
- Eagle Bank
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- Washington Nationals Baseball Club
- Wildlife Foundation of Virginia
- United Way of the National Capital Area
- Washington Forest Foundation

**$25,000 - $49,999**
- Anonymous
- Anthem, Inc.
- Booz Allen Hamilton Inc.
- Integrated Resource Technologies, Inc.
- The James M. Johnston Trust
- The Nancy Peery Marriott Foundation
- Pepco, An Exelon Company
- STEM for Her
- UPS

**$10,000 - $24,999**
- The Rona & Jeffrey Abramson Foundation
- Ausherman Family Foundation
- CSX
- Emergent BioSolutions
- EY
- FedEx
- FINRA (Financial Industry Regulatory Authority)
- GEICO
- George Preston Marshall Foundation
- Graham Holdings
- KPMG
- Eugene & Agnes E. Meyer Foundation
- National Philanthropic Trust
- Palo Alto Networks
- PNC Bank
- Truth Initiative
- United Way of the National Capital Area
- Washington Forest Foundation
$1,000 - $4,999
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E. Geoffrey Sella
Mary Gay Sprague
Gina & John Wasson

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Nedra Agnew
Kathy Albarado

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Jeri Somers
Lidia Soto-Harmon & Robert Harmon
Tine Stone
Harriett Thompson
Troop 90088
Jan Verhage
Wendy Wysong & Tracy Rickett

*Deceased
**Includes Donor Directed Funds
## President's Circle
### $1,000 - $2,499

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Dorine Andrews
Vicky Bailey
Amanda Baker
Aneesha Brewster
Gretchen Bronson
Isabella Camille Venzor
Janalyn Cantey Edmonds
Kristen Chen
Jamie Marie Cupples
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& Carole Orlando
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Rhea Schwartz
Romaine Stec Somerville
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My Mother, Nina Soto
Lily Spangler
Dale Taylor Hook
Diane Tipton Bradt
Past Advisors of Troop 1120
Judith Walter
Shelby Waschitzki
Sophia Wennersten
Phoenix L. Winslow
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JULIETTE LOW
LEGACY SOCIETY

Wendelin White

GSCNC has taken care to ensure the accuracy of this list. If, however, there should be an omission or error, we express our sincere regret and ask that you bring it to our attention by calling our Development Office.
202-274-3306.
The Girl Scout Promise
On my honor, I will try:
To serve God* and my country,
To help people at all times,
And to live by the Girl Scout Law.

The Girl Scout Law
I will do my best to be
honest and fair,
friendly and helpful,
considerate and caring,
courageous and strong, and
responsible for what I say and do,
and to
respect myself and others,
respect authority,
use resources wisely,
make the world a better place, and
be a sister to every Girl Scout.

*when making the Girl Scout Promise, individual members may substitute wording appropriate to their own spiritual beliefs for the word "God."
**Board of Directors FY 2022**

- Barbara KrumSiek, President (Chair)
- Kathleen Matthews, First Vice President
- Antoinette Barksdale, Second Vice President
- Natalie Lorenz-Anderson, Third Vice President
- Wendelin (Wendy) A. White, Secretary
- Maria Rodriguez, Treasurer
- Jenny Herrera, Assistant Treasurer

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- Sophia Brown
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- Nikki Clifton
- Layne Diehl
- Paul Donato
- Kathy Duda
- Gitika Gorthi
- Nishita Henry
- Natalie Ludaway
- Rory Maynard
- Jodi Morton
- Susan Moser
- Janet Osborn
- Barbara Ostrom
- Edward Geoffrey (Jeff) Sella
- Mary Gay Sprague
- Carolyn Thompson
- Harriett Thompson
- Cheryle Thorne Harris

**Council Senior Team**

- Lidia Soto-Harmon, Chief Executive Officer
- Jessica McClain, Chief Financial Officer
- Colleen Cibula, Chief Operating Officer
- Angela Baker, Director of Human Resources
- Kathryn Benison, Director of Membership
- Betsy Thurston, Director of Development

Annual Report design by Lizzy Watts
Please donate to SHARE today!

SHARE Impacts every Girl Scout and volunteer in our Council.

**Camp**
Maintains our eight camps, high adventure activities and ensures every girl has the chance to enjoy the outdoors.

$1,000 helps girls afford sleep-away camp.

**Financial Assistance**
Covers membership and troop dues, girl supplies, camperships, and program fees.

$500 supports a year of Girl Scouting.

**Programs**
Supports troop and camp programs, STEM, life skills, entrepreneurship and leadership training.

$250 helps a girl travel on a Girl Scout destination.

**Volunteer Assistance**
Provides free and reduced cost training for volunteers.

$100 helps a volunteer receive training and resources.

To donate visit [www.givecampsuc.com/sk6n76](http://www.givecampsuc.com/sk6n76). Please mail checks to: Girl Scouts Nation’s Capital, Development Department

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