NATIONAL DELEGATES & ALTERNATES
September 23, 2020
6:30 – 8:00 PM
Tonight’s Objectives

Get smart on Proposal 2 and 3

6:30 – 7:00 PM: Nation’s Capital Delegation Discussion

7:00 – 7:30 PM: Girl Scout Visitor
• Proposal 2 and 3: Rationale for Support  
  - Marina Park, CEO  
  Girl Scouts of Northern CA & Member of Dues Sub-group

7:30 – 8:00 PM: Nation's Capital Delegation
• Tech Discussion/Poll
Video Council Tribute: Girl Scout Teen Delegates & Alternates

Kayla Brumfield
Leah Hall
Mia Jackson
Vivian Li
Christina Luckett
Jessica Mense
Ulaina Ahn
Natalie Bosche
Trinity Burdette
Shagun Gandhi
Cynthia Mulkey
Jessica Theis
Special Guest: Educator and Amazing Girl Scout Joan Paull

• Joan has attended 13 National Council Sessions. (counting the virtual one)
• Her first was 1975 in the District of Columbia.
• She has been an Educator since 1974.
• She was a troop leader many times, most recently took girls from Daisies to Ambassadors, they graduated in 2006.
• Joan was Board Secretary in 1980.
• She is a governance expert thanks to her role as Association Chair for 32- Upper Montgomery.
• She owns every official t-shirt from every National Council Session since 1975!

SHH. Joan Paull is turning a young 91 years old on November 9th. WE are her family. Please send her a card to:
14908 Flintstone Lane, Silver Spring, MD 20905

“Our elders are the history and mirror of our lives. Study their wisdom to brighten your life and future.”
– Ehsan Sehga, Poet
Schedule of National Council Session and Proposals

55TH NATIONAL COUNCIL SESSION

OCTOBER 23-25

2020
Friday, October 23, 2020, 5:00–6:00 p.m. ET
Log in for Credentials Verification

Friday, October 23, 2020, 6:00–8:30 p.m. ET

Business Meeting 1

Opening/Flag Ceremony
Call to Order
Adoption of Credentials Report
Adoption of Standing Rules
Adoption of Program
Stewardship Report of the National Board of Directors
Treasurer’s Report
WAGGGS Leadership Report
Q&A on Proposal 1: Establishment of a Task Force to Examine the Feasibility of a National Gold Award Scholarship Foundation
Debate and Vote on Proposal 1
Announcements/Adjournment

Establishment of a Task Force to Examine the Feasibility of a National Gold Award Scholarship Foundation
Log in for Credentials Verification

Business Meeting 2

Call to Order
Revised Credentials Report
Girl Speak Out
Q&A on Proposal 2: Constitutional Amendment on Membership Dues
Debate and Vote on Proposal 2
Q&A on Proposal 3: Adoption of a Procedure for Communication on Dues Actions by the National Board
Debate and Vote on Proposal 3
Announcements/Adjournment
Saturday, October 24, 2020, 5:00 p.m.–6:00 p.m. ET

Log in for Credentials Verification

Saturday, October 24, 2020, 6:00-8:00 p.m. ET

Business Meeting 3

Call to Order

Revised Credentials Report

Q&A on Proposal 4: Membership Dues Increase Restriction

Debate and Vote on Proposal 4

Nominations for the National Board of Directors and National Board Development Committee Elections

Announcements/Adjournment
Sunday, October 25, 2020, 11:00 a.m.–12:00 (noon) p.m. ET
Log in for Credentials Verification

Sunday, October 25, 2020, 12:00 (noon)–3:30 p.m. ET

Business Meeting 4
Call to Order
Final Credentials Report
Q&A on Proposal 5: Constitutional Amendment on Consistency in Delegate Terms
Debate and Vote on Proposal 5
Q&A on Proposal 6: Lifetime Membership Discount
Debate and Vote on Proposal 6
Outgoing President Remarks: Kathy Hopinkah Hannan, National President 2017-2020
Installation of the National Board and Board Development Committee
Keynote Address: Newly Elected National President
Time and Place for the 2023 National Council Session
National Council Session Adjournment Sine Die
Parliamentary Procedure
Do Your Homework!
• **To make a motion** “I move to/that (state what you want to do).”

• **To kill the motion** “I move that the question be postponed indefinitely.”

• **To amend** “I move to amend the motion by (inserting, adding, striking, striking and inserting, or substituting).”

• **To refer to a committee** “I move to refer the question to (state which standing committee, or if a new committee, state composition of committee and how appointed. You may also include instructions as to when the committee is to report – during this National Council Session or at the 2023 National Council Session or to the Board of Directors.)”

• **To postpone to a certain time** “I move to postpone the question to (state the time within the National Council Session to which you want the question postponed).”

• **To limit debate** “I move to limit debate to (state amount of time) or to (state number) speeches.”
Parliamentary Procedure: What to say...(continued)

• **To extend debate** “I move to extend debate to (state amount of time) or to allow (state number) speeches.”

• **To close debate** “I move the previous question.”

• **To raise a question of privilege** (not to be used for comfort issues) “I rise to a question of privilege affecting the assembly.”

• **To raise a point of order** “I rise to a point of order.” or “Point of order!”

• **To appeal the Chair’s ruling** “I appeal from the decision of the Chair.” To ask a question about parliamentary procedure related to the pending business “I rise to a parliamentary inquiry.”

• **To ask a question not related to parliamentary procedure about the pending business** “I have a request for information.”

• **To amend the Standing Rules of the Session** “I move to amend the Standing Rules by (state what change you want to make).”
Making Motions and Voting on Motions

ORDER OF MAKING MOTIONS

- Fix the time to which to adjourn
- Adjourn
- Recess
- Raise a question of privilege
- Call for the orders of the day
- Lay on the table
- Previous question
- Limit or extend limits of debate
- Postpone to a certain time
- Refer to a committee
- Amend
- Postpone indefinitely
- Main motion

ORDER OF VOTING ON MOTIONS
Technical Needs for NCS Participation
How this will work

Using your browser (Chrome Preferred) you will open two tabs.

This is the tab that will have all the deliberations on proposals.

This is the tab that will be used for voting on proposals and slate.
Check List of Technology You Need!

Internet Browser to Use?
Browser: GOOGLE CHROME

Can you use your cellphone?
Recommend using a desktop computer, laptop computer or tablet.

Best Audio and Visual Experience?
Close out of all other audio and video streaming platforms. Optimize your experience.

Become familiar with Chrome and open two tabs: Hopin and DirectVoteLive

Review the materials you’ll need to make informed decisions during NCS. You will need Blue Book of Basic Documents and NCS Workbook
What the debate will look like on Hopin?

1. Tap “Sessions” in the left-side icon bar to enter any breakout or side sessions happening during the event, including debates. Here you can queue for, participate in or listen to debates. **NOTE:** During sessions, you will be able to share your video or mic in order to participate after it is turned on by the moderator.

2. Tap a session card to enter that session and participate
Virtual Platform Training – Sept 25 – 7:00 AM ET

Welcome to the Virtual Platform Training for the 55th NCSN

Proudly Supported By

Little Brownie Bakers

Palmer & Cay
This is what voting will look like on Direct Vote Live?

1. Once inside a motion, make your selection and click “Submit” to enter your vote. At this point your vote will be submitted and you can no longer change your vote—so please double check your selection before you submit your vote!

2. You can click “Leave Meeting” or the “back” button in your browser to return to the Meeting Room.
How to participate in NCS virtually?

• Debate shall be limited to 45 minutes total per proposal.
• Virtual queue to speak for, against, or as an interrupter during the debate.

Composition of Delegate Body

The total membership of the National Council shall not exceed 1,500. (The Movement has 111 councils) At least four-fifths of the entire membership shall consist of delegates from local councils and from USA Girl Scouts Overseas.
From in-person to virtual National Council Session

**Stage: Presenters**

Presenters (including Parliamentarian) - leading the proceedings, presenting the motions

- **NCS** - presenting on stage

- **vNCS** - presenting on virtual stage, presentations on screen, virtual green room

**Audience: Delegates**

(3 Mic Debating & Voting)

- **DELEGATES** - can debate and vote

- **NCS** - viewing the proceedings, participating in the debate, voting on the motions using clicker

- **vNCS** - viewing the proceedings on virtual stage, participating in the debate digitally, voting on the motions via voting platform

**Balcony: Viewers**

- **VIEWERS** – Girl Scout members who can watch (Alternate welcome)

- **NCS** - Attendees watch proceedings, but do not participate in debate or vote

- **vNCS** - Attendees watch livestream of proceedings, but do not participate in the debate or vote
Deep Dive for Proposals 2 and 3
- Barbara Krumsieck and Wendy White
Constitutional Amendment on Membership Dues

Proposed Amendment

Every person accepting the principles of the Girl Scout Movement and desiring to be a member of the Girl Scout Movement in the United States of America shall pay annual, lifetime, or other applicable membership dues to Girl Scouts of the United States of America.

Dues are set by the National Council or the National Board.

The National Board shall implement procedures for communicating with and seeking input from Girl Scout councils and National Council delegates prior to any membership dues change by the National Board.
Adoption of a Procedure for Communication on Dues Actions by the National Board

Originated by:
- National Board, on recommendation of the National Council Session Advisory Team and Dues Subgroup

Proposal
To amend the Credentials portion of the Blue Book of Basic Documents on page 26 following the Membership Dues and Procedures for Registration Section to create the following new procedure:

<table>
<thead>
<tr>
<th>Proposed Adoption</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Communications Procedures for National Board Dues Changes</strong></td>
</tr>
<tr>
<td>Prior to any vote by the National Board to change membership dues structure or amount, Girl Scouts of the USA shall communicate with and seek input from local Girl Scout councils and National Council delegates on the proposed changes, intended use of the funds, and potential impact on the Girl Scout Movement. After action is taken by the National Board, there shall be a report to Girl Scout councils and National Council delegates of the decision taken and the impact of the dues change.</td>
</tr>
</tbody>
</table>
# Nation’s Capital Membership Dues to GSUSA

<table>
<thead>
<tr>
<th>NATION'S CAPITAL TOTAL MEMBERSHIP</th>
<th>2017</th>
<th>2018</th>
<th>2019</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Girl annual members</td>
<td>60,329</td>
<td>60,461</td>
<td>59,276</td>
<td>51,604</td>
</tr>
<tr>
<td>Adult annual members</td>
<td>21,846</td>
<td>21,088</td>
<td>20,850</td>
<td>20,083</td>
</tr>
<tr>
<td>Lifetime members</td>
<td>5,240</td>
<td>5,708</td>
<td>6,045</td>
<td>6,806</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>87,415</strong></td>
<td><strong>87,257</strong></td>
<td><strong>86,171</strong></td>
<td><strong>78,493</strong></td>
</tr>
<tr>
<td>Dollar value of dues to GSUSA</td>
<td>$1,380,375</td>
<td>$2,237,625</td>
<td>$2,146,375</td>
<td>$2,115,600</td>
</tr>
</tbody>
</table>

All the dues collected at the council level go directly to GSUSA (the national organization). This chart shows the annually amount sent to GSUSA by Nation’s Capital. Notice jump from 2017 to 2018. In 2018 dues were increased 67 percent from $15 to $25 per member (girl and adult). 15% of the dues paid to GSUSA are dues paid through financial assistance.
### Nation’s Capital Financial Assistance on Behalf of Members who cannot afford to pay

<table>
<thead>
<tr>
<th>NATION'S CAPITAL TOTAL MEMBERSHIP</th>
<th>2017</th>
<th>2018</th>
<th>2019</th>
<th>2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of members requesting assistance</td>
<td>12,345</td>
<td>13,293</td>
<td>13,709</td>
<td>8,506*</td>
</tr>
<tr>
<td>% increase/(decrease) year over year</td>
<td>8%</td>
<td>3%</td>
<td>-38%</td>
<td></td>
</tr>
<tr>
<td>Membership Dues paid by Financial Aid</td>
<td>$185,175</td>
<td>$332,338</td>
<td>$342,730</td>
<td>$212,656</td>
</tr>
<tr>
<td>% increase/(decrease) year over year</td>
<td>79%</td>
<td>3%</td>
<td>-38%</td>
<td></td>
</tr>
<tr>
<td>One time GSUSA Grant</td>
<td>$ (171,663)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total (net) Membership Dues paid by Council</strong></td>
<td>$185,175</td>
<td>$160,676</td>
<td>$342,730</td>
<td>$212,656</td>
</tr>
</tbody>
</table>

* COVID-19 Decreased the number of girls who attended community-based camp and requested financial assistance for dues.

Nation’s Capital gives members **$750,000** in financial assistance annually, nearly 50 percent (46.5) is to pay the national dues to GSUSA.
Proposals 2 & 3: Dues Setting Authority

**PROs**

- Provides clarity that dues setting authority is a shared responsibility of the National Board (between NCS meetings) and the National Council (NCS meetings)
- Requires robust communication before National Board takes dues actions
- Allows the National Board to carry out its fiduciary responsibility

**CONs**

- Memorializes authority with the National Board that some believe the National Board should not have
- Shared authority may create an unhealthy friction between the National Board and NCS whereby each body may undo the other’s actions.
- National Dues need to stay with the authority of the National Council Session not the National Board.
• Proposals 2 and 3 would add specific language to the Constitution that both the National Board and National Council act on dues. The National Board currently acts on dues, as does the National Council, but there has been increased dialogue recently on whether this should be the case (including a lawsuit in Alaska).

• The Constitution is GSUSA’s most important governing document (aside from its Congressional charter) and can only be changed by a 2/3 vote of the National Council.

• If Proposal 2 does not pass, both the National Council and the National Board may still act on dues just as they have been doing for over a decade.

• The National Board has authority under other general constitutional provisions to set dues, even without this amendment, and has been acting on dues since 2008. Proposal 2 adds additional specific language stating that both the National Council and the National Board can set dues, because some have disagreed and debated the National Board’s actions (including a litigation in Alaska).
• It is not clear whether shared authority, both the National Board and the National Council Session having authority to increase dues will give role clarity.

• The National Council Session is the most important voice as it is comprised of National Delegates elected at the 111 councils for the purpose to be the voice of the Movement. Should they not be the decision-makers on increasing dues for the Movement?

• Reminder that 100 percent of the national dues go directly to GSUSA. Increasing the dues will adversely impact low-income families. Our council provides financial assistance that help underwrite the dues for girls and adults at our council. Not every council in the country is able to do this.
Special Guest on Proposal 2 & 3
Marina Park, CEO
Girl Scouts of Northern CA &
Member of Dues Sub-group

She is happy to answer your questions.
National Board Action:
Creation of One GS Media
One GS Media: New Venture Approved by the National Board

• Back in 2018, our National Board challenged the Girl Scouts of the USA Management Team to come up with an innovative new way to bring in additional revenue and strengthen our Movement’s finances. After careful consideration, the board approved the concept of a digital media website for adult women that features a broad range of lifestyle content.

• The website (CircleAround: Powered by Girl Scouts) hopes to generate revenue through digital ads on the website from brands that align with Girl Scout values. Because advertising income is usually taxable for charities, Girl Scouts established One GS Media LLC, a for-profit subsidiary to operate the website, that is 100% owned by Girl Scouts of the USA.

• GSUSA invested $2.75 million from GSUSA reserves to start the entity, establish base operations, and build audience rapport. The website is projected to be profitable in two years, and generate significant returns by year three. Once the company is profitable, the profit will be distributed to GSUSA, and the National Board will allocate these funds for the benefit of the Girl Scout Movement.

One Pager on this for-profit endeavor is in the Reference Section of our National Delegate Webpage.
Where do YOU stand?
Slate for Board of Directors
Proposals 1 - 6
Noorain Khan selected as new Second Vice President previously nominee for Secretary

Ráchel Roché Walton selected as new Secretary from nominee as Member at Large

Cynthia Teniente-Matson nominated on September 10th to kill the vacancy created by Rachel Roche Walton moving to nominee as Secretary.

There are 25 Members at Large Nominated for the National Board of Director of GSUSA.

Sylvia Acevedo, GSUSUA CEO departs GSUSA on Aug 15.

National Board appoints Judith Batty as new Interim CEO. Judith was slated to be nominee for Second Vice President.
NEW Nominees for the Officers of the GSUSA Board of Directors

Officer Nominees
(Executive Committee)

Karen P. Layng
Chicago, Illinois

Jeanne Kwong Bickford
Darien, Connecticut

Noorian Khan
New York, New York

Valerie Gelb
Middletown, Rhode Island

Ráchel Roché Walton
Jackson, Mississippi

President
Karen Layng
Chicago, Illinois
Region 4

First Vice President
Jeanne Kwong Bickford
Darien, Connecticut
Region 1

Second Vice President
Noorian Khan
New York, New York
Region 1

Treasurer
Valerie Gelb
Middletown, Rhode Island
Region 1

Secretary
Ráchel Roché Walton
Jackson, Mississippi
Region 3

New Members of the Slate Announced, Aug. 19

Announced, Aug. 19
**SINGLE SLATE.** All members-at-large of the National Board of Directors shall be elected by the National Council at each regular session.

Each serve a **three-year term** beginning at the time of their installation at the National council Session when elected and ending upon the installation of their successors at the next regular session of the National Council.

**NOMINATIONS FROM THE FLOOR.** Nominations may be made from the floor of the National Council Session provided that notice of such nomination and written consent to serve by the nominee(s) shall have been provided to the President and the Chair of the National Board Development Committee at least forty-eight (48) hours prior to the published time for the convening of the meeting at which the election shall be held.

**VOTES REQUIRED FOR ELECTION.** Election to any position on the National Board or the National Board Development Committee shall require a majority of votes cast by those present and voting at the National Council Session.
On September 10th, the National Board Development Committee announced a replacement given that Judith Batty with the nomination for Member-at-Large of Cynthia Teniente-Matson.

Dr. Cynthia Teniente-Matson is president of Texas A&M University-San Antonio (A&M-SA) and a San Antonio native with over 30 years of higher education experience in Alaska, California, and Texas. Cynthia earned her bachelor of arts degree in management from the University of Alaska Fairbanks, her master of business administration from the University of Alaska Anchorage, and her doctorate in educational leadership from Fresno State.
The National Board announced September 4th that having considered the additional feedback from delegates received regarding Proposal 4, and acknowledging the impact of dues increases on councils, delegates, girls, and communities, the board voted on September 2nd to support the adoption of Proposal 4 (restricting the increase of dues no more than 25%).

Similarly, having considered the additional feedback regarding Proposal 6, and acknowledging both the cost of lifetime membership and the importance of valuing the Movement’s long-term volunteers who form the basis of the Girl Scout Movement, the National Board also voted to support the adoption of Proposal 6 (providing a life-time discount to volunteers to $200 after 10 active years).
Six Proposals: Where do YOU stand? Let’s take a Poll

P1. Establishment of a Task Force to Examine the Feasibility of a National Gold Award Scholarship Foundation

P2. Constitutional Amendment on Membership Dues

P3. Adoption of a Procedure for Communication on Dues Actions by the National Board

P4. Membership Dues Increase Restriction

P5. Constitutional Amendment on Consistency in Delegate Terms

P6. Lifetime Membership Discount

Requires 2/3 vote from delegates, all others require simple majority (50 percent) of delegates
Upcoming Training Sessions for your calendar
GSUSA’S Training Sessions

• Friday, September 25, 2020 (6:55 – 8:15 AM) – Virtual Platform Training/Practice Session (GSUSA) (attend one)

• Tuesday, September 29, 2020 (7:55 – 9:15 PM) – Virtual Platform Training/Practice Session (GSUSA) (attend one)

• Saturday, October 3, 2020 (12:00 – 1:30 PM) - Keynotes from GSUA’s Leaders
Nation’s Capital virtual Social & final Session before NCS

• Friday, October 16, 6:00 – 7:00 PM – Fellowship (virtual Zoom background (meet other delegations!))

• Tuesday, October 20, 6:30 – 7:30 PM - Monthly Overall Training for Nation’s Capital Delegates (GSCNC)

Your Official Convention Hat!
Membership registration for 2020 – 2021 membership year!

All delegates will need current membership registration as it will be critical for credentialing in the National Council Session.

If you have any questions, please email Janet Burnette at jburnette@gscnc.org.
THANK YOU FOR ALL YOU DO FOR GIRL SCOUTS!