

**GIRL SCOUT COUNCIL OF  
THE NATION'S CAPITAL**

**AUDITED FINANCIAL STATEMENTS**

**YEARS ENDED SEPTEMBER 30, 2025 AND 2024**

# Girl Scout Council of the Nation's Capital

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## **Independent Auditor's Report**

Board of Directors  
**Girl Scout Council of the Nation's Capital**  
Washington, D.C.

### ***Opinion***

We have audited the accompanying financial statements of **Girl Scout Council of the Nation's Capital** (a nonprofit organization), which comprise the Statements of Financial Position as of September 30, 2025 and 2024, and the related Statements of Activities, Changes in Net Assets and Functional Expenses, and Cash Flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **Girl Scout Council of the Nation's Capital** as of September 30, 2025 and 2024, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Basis for Opinion***

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of **Girl Scout Council of the Nation's Capital** and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about **Girl Scout Council of the Nation's Capital's** ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## Independent Auditor's Report (Continued)

### *Auditor's Responsibilities for the Audit of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of **Girl Scout Council of the Nation's Capital's** internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about **Girl Scout Council of the Nation's Capital's** ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

*Aprivo, LLP*

Rockville, Maryland  
January 29, 2026

# Girl Scout Council of the Nation's Capital

## Statements of Financial Position

<i>September 30,</i>	<b>2025</b>	<b>2024</b>
<b>Assets</b>		
Cash and cash equivalents	\$ 9,357,944	\$ 12,521,491
Accounts receivable, net	528,938	388,782
Contributions receivable, net	448,418	310,176
Inventory	356,226	353,920
Prepaid expenses and deposits	1,240,503	801,514
Investments	36,455,491	34,296,266
Property and equipment, net	12,766,804	10,631,529
Right-of-use assets - operating leases	6,846,587	9,854,420
Right-of-use assets - finance leases	39,602	69,302
<b>Total assets</b>	<b>\$ 68,040,513</b>	<b>\$ 69,227,400</b>
<b>Liabilities and Net Assets</b>		
Accounts payable and accrued expenses	\$ 819,529	\$ 628,354
Accrued payroll and related liabilities	610,062	973,829
Deferred revenue	59,615	47,770
Lease liabilities - operating leases	9,754,770	10,696,539
Lease liabilities - finance leases	33,247	65,489
<b>Total liabilities</b>	<b>11,277,223</b>	<b>12,411,981</b>
<b>Net assets</b>		
Without donor restrictions		
Board designated - Operating Reserve	24,619,829	17,122,115
Board designated - Outdoor Legacy Fund	7,098,393	12,539,844
Undesignated	21,508,562	23,619,648
<b>Total net assets without donor restrictions</b>	<b>53,226,784</b>	<b>53,281,607</b>
With donor restrictions	3,536,506	3,533,812
<b>Total net assets</b>	<b>56,763,290</b>	<b>56,815,419</b>
<b>Total liabilities and net assets</b>	<b>\$ 68,040,513</b>	<b>\$ 69,227,400</b>

The accompanying Notes to Financial Statements are an integral part of these financial statements.

## Girl Scout Council of the Nation's Capital

### Statements of Activities

<i>For the Years Ended September 30,</i>	2025			2024
	Operating	Capital	Total	Total
<b>Changes in net assets without donor restrictions</b>				
<b>Revenue, gains, and other support</b>				
Sales	\$ 31,363,023	\$ -	\$ 31,363,023	\$ 28,945,824
Cost of sales	(14,798,203)	-	(14,798,203)	(13,836,357)
<b>Net sales</b>	<b>16,564,820</b>	<b>-</b>	<b>16,564,820</b>	<b>15,109,467</b>
Camping and other program fees	1,819,112	-	1,819,112	1,766,372
Financial aid	(214,216)	-	(214,216)	(125,033)
<b>Net camping and other program fees</b>	<b>1,604,896</b>	<b>-</b>	<b>1,604,896</b>	<b>1,641,339</b>
<b>Other support</b>				
Donated services	54,984	-	54,984	120,597
Individuals, foundations and corporate contributions	232,245	-	232,245	207,949
Annual giving campaigns	636,675	-	636,675	691,909
United Way designations	14,332	-	14,332	20,700
Interest and dividends	1,597,890	-	1,597,890	1,737,753
Other income	93,952	-	93,952	50,031
Net realized and unrealized gain on investments	1,102,697	-	1,102,697	2,146,132
<b>Total other support</b>	<b>3,732,775</b>	<b>-</b>	<b>3,732,775</b>	<b>4,975,071</b>
<b>Net assets released from restrictions:</b>				
Satisfaction of program restrictions	904,156	-	904,156	1,433,430
<b>Total revenue, gains, and other support</b>	<b>22,806,647</b>	<b>-</b>	<b>22,806,647</b>	<b>23,159,307</b>
<b>Expenses</b>				
<b>Program services:</b>				
Troop-type service	10,650,457	-	10,650,457	9,552,098
Camping and property	2,470,679	-	2,470,679	1,783,277
Day camps and outreach	347,296	-	347,296	247,466
Adult/volunteer development	4,696,668	-	4,696,668	4,362,475
<b>Total program services</b>	<b>18,165,100</b>	<b>-</b>	<b>18,165,100</b>	<b>15,945,316</b>
<b>Support activities:</b>				
Fundraising	2,253,479	-	2,253,479	2,198,127
Management and general	2,442,891	-	2,442,891	2,534,448
<b>Total support activities</b>	<b>4,696,370</b>	<b>-</b>	<b>4,696,370</b>	<b>4,732,575</b>
<b>Total expenses</b>	<b>22,861,470</b>	<b>-</b>	<b>22,861,470</b>	<b>20,677,891</b>
<b>Increase (decrease) in net assets without donor restrictions</b>	<b>(54,823)</b>	<b>-</b>	<b>(54,823)</b>	<b>2,481,416</b>
<b>Changes in net assets with donor restrictions</b>				
Foundation and corporate contributions	464,658	119,489	584,147	1,197,928
Individual giving contributions	256,988	65,715	322,703	528,972
Net assets released from restrictions	(904,156)	-	(904,156)	(1,433,430)
<b>Increase (decrease) in net assets with donor restrictions</b>	<b>(182,510)</b>	<b>185,204</b>	<b>2,694</b>	<b>293,470</b>
<b>Changes in net assets with donor restrictions in perpetuity</b>				
Contributions	-	-	-	10,000
<b>Increase in permanently restricted net assets</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>10,000</b>
<b>Increase (decrease) in net assets</b>	<b>\$ (237,333)</b>	<b>\$ 185,204</b>	<b>\$ (52,129)</b>	<b>\$ 2,784,886</b>

The accompanying Notes to Financial Statements are an integral part of these financial statements.

## Girl Scout Council of the Nation's Capital

### Statements of Changes in Net Assets

*For the Years Ended September 30,*

	<b>Without Donor Restrictions</b>	<b>With Donor Restrictions</b>	<b>Total</b>
<b>Net Assets, October 1, 2023</b>	\$ 50,800,191	\$ 3,230,342	\$ 54,030,533
Change in net assets	2,481,416	303,470	2,784,886
<b>Net Assets, September 30, 2024</b>	53,281,607	3,533,812	56,815,419
Change in net assets	(54,823)	2,694	(52,129)
<b>Net Assets, September 30, 2025</b>	\$ 53,226,784	\$ 3,536,506	\$ 56,763,290

The accompanying Notes to Financial Statements are an integral part of these financial statements.

Girl Scout Council of the Nation's Capital

Statement of Functional Expenses

<i>For the Year Ended</i> <i>September 30, 2025</i>	Program Services				Total Program Services	Supporting Activities			Total Expenses
	Troop-Type Service	Camping and Property	Day Camps and Outreach	Adult/Volunteer Development		Fundraising	Management and General	Total	
Salaries	\$ 4,133,416	\$ 848,744	\$ 135,769	\$ 2,446,338	\$ 7,564,267	\$ 1,134,608	\$ 1,193,087	\$ 2,327,695	\$ 9,891,962
Staff health and retirement benefits	852,339	175,017	27,997	504,452	1,559,805	233,964	246,023	479,987	2,039,792
Payroll taxes	308,406	63,327	10,130	182,529	564,392	84,656	89,020	173,676	738,068
<b>Total salaries and related expenses</b>	<b>5,294,161</b>	<b>1,087,088</b>	<b>173,896</b>	<b>3,133,319</b>	<b>9,688,464</b>	<b>1,453,228</b>	<b>1,528,130</b>	<b>2,981,358</b>	<b>12,669,822</b>
Professional fees	189,866	234,198	31,963	82,237	538,264	169,173	368,771	537,944	1,076,208
Supplies	1,822,548	278,250	25,613	478,978	2,605,389	158,696	105,120	263,816	2,869,205
Communication	181,765	13,690	1,029	125,564	322,048	55,076	52,889	107,965	430,013
Postage and shipping	75,427	11,952	998	15,797	104,174	7,526	1,844	9,370	113,544
Occupancy	1,381,046	11,193	3,401	433,620	1,829,260	217,428	186,319	403,747	2,233,007
Rentals and maintenance	15,953	5,130	428	8,455	29,966	2,995	2,366	5,361	35,327
Outside printing and artwork	63,695	12,636	1,643	41,653	119,627	37,219	6,468	43,687	163,314
Transportation and related expenses	222,942	102,512	8,904	98,130	432,488	27,760	22,646	50,406	482,894
Adult conferences and conventions	47,537	31,659	3,279	24,259	106,734	19,293	20,586	39,879	146,613
Specific assistance to individual girls and adults	501,434	-	-	-	501,434	-	-	-	501,434
Miscellaneous	439,421	20,564	2,796	104,664	567,445	80,882	123,311	204,193	771,638
Bank and credit card fees	322,993	20,124	1,677	58,323	403,117	24,203	24,441	48,644	451,761
Depreciation and amortization	91,669	641,683	91,669	91,669	916,690	-	-	-	916,690
<b>Total expenses</b>	<b>\$ 10,650,457</b>	<b>\$ 2,470,679</b>	<b>\$ 347,296</b>	<b>\$ 4,696,668</b>	<b>\$ 18,165,100</b>	<b>\$ 2,253,479</b>	<b>\$ 2,442,891</b>	<b>\$ 4,696,370</b>	<b>\$ 22,861,470</b>

The accompanying Notes to Financial Statements are an integral part of these financial statements.

**Girl Scout Council of the Nation's Capital**

**Statement of Functional Expenses**

<i>For the Year Ended September 30, 2024</i>	Program Services					Supporting Activities			
	Troop-Type Service	Camping and Property	Day Camps and Outreach	Adult/Volunteer Development	Total Program Services	Fundraising	Management and General	Total	Total Expenses
Salaries	\$ 3,965,548	\$ 430,547	\$ 77,036	\$ 2,343,272	\$ 6,816,403	\$ 1,058,913	\$ 1,091,217	\$ 2,150,130	\$ 8,966,533
Staff health and retirement benefits	831,391	90,266	16,151	491,275	1,429,083	222,005	228,778	450,783	1,879,866
Payroll taxes	295,249	32,056	5,736	174,465	507,506	78,840	81,245	160,085	667,591
<b>Total salaries and related expenses</b>	<b>5,092,188</b>	<b>552,869</b>	<b>98,923</b>	<b>3,009,012</b>	<b>8,752,992</b>	<b>1,359,758</b>	<b>1,401,240</b>	<b>2,760,998</b>	<b>11,513,990</b>
Professional fees	230,379	215,308	25,273	123,086	594,046	308,128	686,339	994,467	1,588,513
Supplies	1,381,125	258,661	24,071	343,154	2,007,011	92,404	70,532	162,936	2,169,947
Communication	216,686	10,103	2,059	82,708	311,556	30,469	42,159	72,628	384,184
Postage and shipping	67,210	9,877	816	15,838	93,741	20,929	1,826	22,755	116,496
Occupancy	1,367,364	7,253	1,511	452,132	1,828,260	231,762	192,015	423,777	2,252,037
Rentals and maintenance	16,910	3,481	290	7,885	28,566	3,238	2,716	5,954	34,520
Outside printing and artwork	64,013	10,466	1,235	52,792	128,506	34,201	5,252	39,453	167,959
Transportation and related expenses	221,397	92,926	8,216	93,994	416,533	16,584	15,691	32,275	448,808
Adult conferences and conventions	18,677	21,799	1,984	13,407	55,867	3,981	6,372	10,353	66,220
Specific assistance to individual girls and adults	418,366	-	-	-	418,366	-	-	-	418,366
Dues for membership in other organizations	1,562	1,592	112	680	3,946	2,400	3,304	5,704	9,650
Miscellaneous	85,210	23,499	2,091	37,723	148,523	69,023	97,484	166,507	315,030
Bank and credit card fees	291,975	22,189	1,849	51,028	367,041	25,250	9,518	34,768	401,809
Depreciation and amortization	79,036	553,254	79,036	79,036	790,362	-	-	-	790,362
<b>Total expenses</b>	<b>\$ 9,552,098</b>	<b>\$ 1,783,277</b>	<b>\$ 247,466</b>	<b>\$ 4,362,475</b>	<b>\$ 15,945,316</b>	<b>\$ 2,198,127</b>	<b>\$ 2,534,448</b>	<b>\$ 4,732,575</b>	<b>\$ 20,677,891</b>

The accompanying Notes to Financial Statements are an integral part of these financial statements.

## Girl Scout Council of the Nation's Capital

### Statements of Cash Flows

<i>For the Years Ended September 30,</i>	<b>2025</b>	<b>2024</b>
<b>Cash flows from operating activities</b>		
Change in net assets	\$ (52,129)	\$ 2,784,886
<b>Adjustments to reconcile change in net assets to net cash provided by operating activities</b>		
Bad debt expense	14,654	32,144
Realized and unrealized gain on investments and perpetual trusts	(1,102,697)	(2,146,132)
Depreciation and amortization	886,990	760,661
Right-of-use asset amortization for finance lease obligations	29,701	29,701
Proceeds from contributions restricted for investment in net assets with donor restrictions in perpetuity	-	(10,000)
<b>(Increase) decrease in assets</b>		
Accounts receivable, net	(154,810)	387,092
Contributions receivable, net	(138,242)	643,964
Inventory	(2,306)	20,007
Prepaid expenses and deposits	(438,989)	(272,212)
Right-of-use assets - operating leases	3,007,833	918,893
<b>Increase (decrease) in liabilities</b>		
Accounts payable and accrued expenses	191,175	49,150
Accrued payroll and related liabilities	(363,767)	157,976
Deferred revenue	11,845	41,114
Lease liabilities - operating leases	(941,769)	(938,261)
<b>Net cash provided by operating activities</b>	<b>947,489</b>	<b>2,458,983</b>
<b>Cash flows from investing activities</b>		
Proceeds from sales and maturities of investments	15,182,064	10,921,944
Purchases of investments	(16,238,592)	(24,067,086)
Capital expenditures	(3,022,266)	(1,055,394)
Proceeds from sale of land	-	12,600,000
<b>Net cash used in investing activities</b>	<b>(4,078,794)</b>	<b>(1,600,536)</b>
<b>Cash flows from financing activities</b>		
Proceeds from contributions restricted for investment in net assets with donor restrictions	-	10,000
Principal payments on note payable	-	(11,086)
Principal payments on finance lease obligations	(32,242)	(29,204)
<b>Net cash used in financing activities</b>	<b>(32,242)</b>	<b>(30,290)</b>
<b>Net change in cash and cash equivalents</b>	<b>(3,163,547)</b>	<b>828,157</b>
<b>Cash and cash equivalents, beginning of year</b>	<b>12,521,491</b>	<b>11,693,334</b>
<b>Cash and cash equivalents, end of year</b>	<b>\$ 9,357,944</b>	<b>\$ 12,521,491</b>
<b>Supplemental information</b>		
Cash paid for interest on finance lease obligations	\$ 5,621	\$ 8,811
Cash paid for interest on note payable	\$ -	\$ 335
<b>Supplemental non-cash investing activities</b>		
Leasehold improvements covered by tenant allowance	\$ 1,883,240	\$ -
Recognition of operating lease right-of-use asset for new and modified leases	\$ -	\$ 2,563,513
Recognition of operating lease liability for new and modified leases	\$ -	\$ 3,053,063

The accompanying Notes to Financial Statements are an integral part of these financial statements.

# Girl Scout Council of the Nation's Capital

## Notes to Financial Statements

### 1. Organization and significant accounting policies

**Organization:** The Girl Scout Council of the Nation's Capital ("the Council"), a nonprofit organization, was incorporated in the state of Virginia on January 1, 1963. The Council serves youth throughout the District of Columbia, eight counties in Maryland, ten counties in Virginia, and seven counties in West Virginia. The accompanying financial statements do not include financial data for individual Girl Scout Troops.

#### Description of Program and Supporting Services:

##### Troop-type Service:

The Council is the support organization of Girl Scouting in neighborhoods throughout the District of Columbia, eight counties in Maryland, ten counties in Virginia, and seven counties in West Virginia. It is responsible for the recruitment of youth and adults and the formation of Girl Scout troops throughout the region. The Council develops programs for youth and troops, provides outreach to low-income and linguistically diverse populations, as well as providing the financial support to ensure equal access to programs and activities by all members.

##### Camping and Property:

The Council provides overnight and multi-day outdoor experiences that teach teamwork, cooperation, self-reliance, and leadership while enhancing youth's skills in numerous sports, crafts, arts, and outdoor related activities. The Council maintains ten properties, eight with developed campsites that are used as overnight camps, summer day programs, service unit and troop camping and training. The Council provides financial support for resident camping through camperships to youth.

##### Day Camps and Outreach:

The Council provides weeks of summer programs for youth that focus on self-awareness and skill building activities, as well as outdoor education, science, arts, and crafts. Some of the programs are located in economically depressed and/or at-risk areas or in neighborhoods where English is not the primary language, while others are more traditional and are located on campsites and in state parks. Through the day camps, the Council is able to serve the diverse population of youth in the region. The Council also provides financial support for day camps through camperships to youth.

##### Adult/Volunteer Development:

The Council facilitates volunteer involvement in Girl Scouts by providing the resources, the administrative and financial support, adult education courses, training for skills enhancement and safety, publications and communications materials, and the support services that enhance the delivery of the Girl Scout program.

# Girl Scout Council of the Nation's Capital

## Notes to Financial Statements

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### Fundraising:

The Council also secures private financial support, grants, individuals, foundations and corporations, and the United Way and Combined Federal Campaigns. The Council coordinates a planned giving program, as well as communicating the progress and activities of the Council to the donor community.

### Management and General:

The Council's resources are used to support a professional working environment, which allows for the coordination, articulation, and dissemination of the organization's mission and programs. The Council provides leadership support, guidelines, and policy for all the volunteers within the organization. The Council administers programs and manages the financial and budgetary responsibilities of the Council.

**Basis of presentation:** The financial statements of the Council have been prepared on the accrual basis of accounting whereby revenues are recognized when earned and expenses are recognized when incurred.

Net assets of the Council and changes therein are classified and reported as follows:

**Net assets without donor restrictions** – net assets result from revenues derived from contributions without donor restrictions, investment income, and other inflows of assets that are not subject to donor-imposed stipulations. This also includes Board designated net assets which consist of net assets designated by the Board for a specific use.

**Board designated net assets** – The Board may designate the use of net assets without donor restrictions to enhance operational capabilities. For the years ended September 30, 2025 and 2024, the Board approved the use of \$24,619,829 and \$17,122,115, respectively, of net assets without donor restrictions for operating reserves. For the years ended September 30, 2025 and 2024, the Board designated \$7,098,393 and \$12,539,844, respectively for the Outdoor Legacy Fund.

**Net assets with donor restrictions** – The Council reports gifts of cash and other assets as restricted revenue if they are received with donor stipulations that limit the use of the donated assets. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Council or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

# Girl Scout Council of the Nation's Capital

## Notes to Financial Statements

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**Cash and cash equivalents:** Cash and cash equivalents consist of deposits in checking, savings, and money market accounts, and all liquid debt instruments with original maturities of three months or less. Certain money market accounts intended for long-term investment are categorized as investments. The Council maintains cash balances which may exceed the federally insured limit of \$250,000 per financial institution. At September 30, 2025, the Council held approximately \$8,798,000 over the FDIC limit at three institutions. At September 30, 2024, the Council held approximately \$11,960,000 over the FDIC limit at three institutions. The Council has not experienced any losses through the date when the financial statements were available to be issued.

**Accounts and contributions receivable:** Accounts receivable consists mainly of receivables from the cookie program, fall product, shop sales, troop loans, and donor pledges. Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the promises are received. Conditional promises to give are not included as support until the conditions are substantially met.

Accounts receivables are carried at original amount less an estimate made for allowance for credit losses based on an annual review of all outstanding amounts. The allowance for credit losses reflects the best estimate of probable losses determined principally on historical collection experience and other factors, including current market factors, and forecasted economic conditions. The Council has elected to apply the practical expedient in accordance with ASU No. 2025-05, Financial Instruments—Credit Losses (Topic 326): *Measurement of Credit Losses for Accounts Receivable and Contract Assets For Private Companies And Certain Not-For Profit Entities* and assumes that the current conditions as of the Statement of Financial Position date do not change over the remaining life of the asset. The Council has also elected the accounting policy option to consider post balance sheet date cash collections when evaluating the allowance. The standard allows the Council to select a post Statement of Financial Position date and the Council has elected to use November 5, 2025 for this purpose. All accounts or portions thereof that are deemed to be uncollectible or that require an excessive collection cost are written off to the allowance for credit losses. Receivables are written off when deemed uncollectible.

The allowance for doubtful contributions receivable is based on specifically identified amounts that the Council believes to be uncollectible. As of September 30, 2025 and 2024, the Council believes that the allowance for credit losses and doubtful contributions receivable is adequate. However, future write-offs might exceed the recorded allowance.

# Girl Scout Council of the Nation's Capital

## Notes to Financial Statements

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**Inventory:** Inventory, stated at net realizable value, consists of clothing, supplies, and other items sold in the Girl Scout shops. There is no cookie inventory because the cookie sales occur between December and March each year and all cookies are sold and delivered by year-end.

**Investments:** Investments are reflected on the Statements of Financial Position at fair value. Investments include corporate securities, exchange traded funds, mutual funds, and money market funds, which are recorded at fair value based upon quoted market prices at the date of the financial statements, and certificates of deposit which are recorded at fair value using observable inputs other than quoted prices. Unrealized and realized gains and losses are included in the Statements of Activities.

**Fair value:** The Council values its investments at fair value in accordance with a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

Level 1: Observable inputs such as quoted prices in active markets for identical assets or liabilities;

Level 2: Inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and

Level 3: Unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. There have been no changes to the fair value methodologies used at September 30, 2025 and 2024, respectively.

**Financial instruments and credit risk:** Financial instruments which potentially subject the Council to concentrations of credit risk consist principally of cash and investments held at creditworthy financial institutions. These investments are kept within limits designed to prevent risks caused by concentration. As of September 30, 2025 and 2024, the Council had no other significant concentration of credit risk.

**Property and equipment, and depreciation:** Land, buildings, and equipment are recorded at cost, or if donated, such assets are capitalized at the estimated fair market value at the date of receipt. The value of the land represents the historical cost at the date of acquisition or donation. Depreciation of buildings and equipment is computed using the straight-line method with the following estimated useful lives:

# Girl Scout Council of the Nation’s Capital

## Notes to Financial Statements

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Buildings and improvements	10 to 40 years
Camp equipment	5 to 15 years
Vehicles	5 years
Office equipment	3 to 10 years

The Council capitalizes all acquisitions of land, buildings, and equipment over \$2,500. When assets are sold or disposed of, the cost and corresponding accumulated depreciation and amortization are removed from the accounts with any gain or loss recognized currently. Expenditures for repairs and maintenance are charged to expense as incurred. Costs associated with leasehold improvements are amortized over the life of the lease. Costs associated with construction in progress are held until the asset is placed in service, at which point the asset is transferred out of construction in progress and depreciated over its estimated useful life. During the years ended September 30, 2025 and 2024, \$604,672 and \$980,531, respectively, of construction in progress was reclassified to buildings and improvements as the construction was completed. During the years ended September 30, 2025 and 2024, \$707,414 and \$459,314, respectively, remained as construction in progress.

It is not the Council’s policy to imply time restrictions expiring over the useful life of donated assets. In the absence of donor-imposed restrictions on the use of the asset, gifts of long-lived assets are reported as support without donor restrictions once placed in service.

**Impairment of long-lived assets:** The Council reviews asset carrying amounts whenever events or circumstances indicate that such carrying amounts may not be recoverable. When considered impaired, the carrying amount of the asset is reduced to its current fair value by a charge to the Statements of Activities.

**Leases:** As of October 1, 2022, the Council adopted ASC 842. Operating lease right-of-use assets (“ROU”) and lease liabilities are recognized at the lease commencement date based on the present value of the lease payments over the lease term. ROU assets also include adjustments related to lease payments made and lease incentives received at or before the commencement date. The ROU assets resulting from operating leases are disclosed as right-of-use assets – operating leases and the related liabilities are included in lease liabilities – operating leases in the Statements of Financial Position. The ROU assets resulting from finance leases are disclosed as right-of-use assets – finance leases and the related liabilities are included in the lease liabilities – finance leases in the Statements of Financial Position. At lease commencement, lease liabilities are recognized based on the present value of the remaining lease payments and discounted using the risk-free rate. Operating lease cost is recognized on a straight-line basis over the lease term as occupancy expense in the accompanying Statements of Functional Expenses. Lease terms may include options to extend or terminate the lease when it is reasonably certain that the Council will exercise that option. Lease and non-lease components of operating lease agreements are accounted for as a single component.

# Girl Scout Council of the Nation's Capital

## Notes to Financial Statements

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The Council determines if an arrangement is a lease at inception. All leases are recorded on the Statements of Financial Position except for leases with an initial term less than 12 months for which the Council made the short-term lease election.

The Council leases equipment under leases for periods of three to five years. The lessors agree to maintain the equipment associated with the leases over the lease term. In accordance with ASC 842, the Council allocated the consideration in the contract to the lease (equipment) and non-lease (maintenance) components, which was allocated based on observable standalone prices for the equipment.

**Endowments:** The Council has interpreted the Commonwealth of Virginia's Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Council classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, and (b) the original value of subsequent gifts to the permanent endowment. The associated gains and income on donor-restricted endowment funds are classified as net assets with restriction until those amounts are appropriated for expenditure by the Council in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Council considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The purposes that the Council will appropriate funds from the donor-restricted endowment fund;
2. General economic conditions;
3. The possible effect of inflation and deflation;
4. The expected total return from income and the appreciation of investments;
5. Other resources of the Council; and
6. The investment policies of the Council

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Council to retain as a fund of perpetual duration.

*Endowment Investment and Spending Policies* – The objective of the Endowment Fund is principal preservation pursued as a long-term goal designed to maximize the income returns without exposure to undue risk. It is understood that fluctuating rates of return are characteristic of the securities markets. This fund has a long-term performance horizon of 3-5 years.

# Girl Scout Council of the Nation's Capital

## Notes to Financial Statements

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For purposes of measuring performance:

1. The total return, net of investment expenses, will be compared to an index comprised of a blend of indices whose mix approximates the mix of the Endowment Fund.
2. The total return, net of investment expenses, of each investment manager will be evaluated against an appropriate individual benchmark and a peer universe.

For purposes of measuring performance, total return is defined as all dividends and interest and both realized and unrealized gains and losses reduced by investment expenses and fees.

To satisfy its long-term rate-of-return objectives, the Council relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Council targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk parameters.

The Council's fiscal policy governs the use of resources in the endowment fund for scholarships, camperships, and financial assistance for programs. Endowment funds are used for the specified purpose, or over the specified time period, designated by the donor.

### **Revenue recognition:**

The Council recognizes revenue in accordance with Accounting Standards Codification 606, *Revenue from Contracts with Customers* ("ASC 606"). The standard outlines a five-step model whereby revenue is recognized as performance obligations within a contract are satisfied. The five-step model is outlined below:

- Step 1: Identify the contract(s) with a customer.
- Step 2: Identify the performance obligations in the contract.
- Step 3: Determine the transaction price.
- Step 4: Allocate the transaction price to the performance obligations in the contract.
- Step 5: Recognize revenue when (or as) the entity satisfies a performance obligation.

**Sales:** Sales are recognized as revenue at the point in time when the customer receives and pays for goods with cash. For online sales shipped to customers, sales are recognized at the point in time that the goods are shipped.

# Girl Scout Council of the Nation's Capital

## Notes to Financial Statements

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**Camping and other program fees:** Revenue from camping and other program fees are recognized at the point in time when the services have been rendered and is presented net of financial aid in the Statements of Activities.

**Contract costs** – Costs to fulfill the contracts for sales, camping, and other program fees include materials, direct salaries, fringe benefits, allocated overhead, and other miscellaneous expenses. The Council does not incur incremental costs to obtain the contracts.

**Contract assets and liabilities** – Contract liabilities include payments received in advance of an event and not yet earned and are included in deferred revenue. There was deferred revenue of \$59,615, \$47,770, and \$6,656 at September 30, 2025, 2024, and October 1, 2023, respectively. Contract assets include accounts receivable which were \$520,156, \$385,511 and \$802,444 at September 30, 2025, 2024, and October 1, 2023, respectively.

**Other income:** Other income arises from rebates of credit cards and vendors, and non-recurring camp site rentals. The rebates are recognized when received and camp site rentals, usually short-term, are recognized at the end of the rental period.

The following revenue streams are outside of the scope of ASC 606:

**Contributions:** The Council recognizes all contributions as revenue in the period received or unconditionally promised. Contributions are recorded as net assets without restrictions or net assets with restrictions depending on the presence or absence of donor stipulations that limit the use of the contributions. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with restrictions are reclassified as net assets without restrictions and reported in the Statements of Activities as net assets released from restrictions. SHARE is a contribution campaign wherein families and friends can donate to help make Girl Scouting possible.

**Annual giving campaigns:** Revenue from the annual giving campaigns is recognized when a pledge or contribution is received in accordance with contribution revenue policies.

**Functional allocation of expenses:** The costs of providing the various programs and other activities have been summarized on a functional basis in the Statements of Activities. Accordingly, certain costs have been allocated among the programs and supporting activities benefited.

# Girl Scout Council of the Nation’s Capital

## Notes to Financial Statements

Expenses that are allocated include the following:

Expense Type	Allocation Method
Professional fees	Time and effort
Supplies	Time and effort
Communication	Time and effort
Postage and shipping	Time and effort
Occupancy	Time and effort
Rentals and maintenance	Time and effort
Outside printing and artwork	Time and effort
Transportation and related expenses	Time and effort
Adult conferences and conventions	Time and effort
Specific assistance to individual girls and adults	Actual expenses
Dues for membership in other organizations	Time and effort
Miscellaneous	Time and effort
Bank and credit card fees	Time and effort
Depreciation and amortization	Actual expenses

**Donated services and property:** A substantial number of volunteers have donated significant amounts of time to the Council’s program services and to its fund-raising campaigns. Although the value of these services is significant, the Council does not record such value in its financial statements since the criteria for recognition are not met. During the years ended September 30, 2025 and 2024, the Council received donated professional services. Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Council. The Council recognizes in-kind contribution revenue and a corresponding expense in an amount approximating the estimated fair values at the time of the donation.

**Income tax status:** The Council is exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code and has been classified as other than a private foundation within the meaning of Section 509(a)(2) of the Internal Revenue Code. Accordingly, no provision for income taxes is recognized in the financial statements.

The Council evaluates uncertainty in income tax positions taken or expected to be taken on a tax return based on a more-likely-than not recognition standard. If that threshold is met, the tax position is then measured at the largest amount that is greater than 50% likely of being realized upon ultimate settlement and is recognized in the financial statements. As of September 30, 2025 and 2024, the Council recognized no uncertain tax positions nor accrued interest and penalties associated with uncertain tax positions. If applicable, the Council records interest and penalties as a component of income tax expense. Tax years from 2022 through the current year remain open for examination by tax authorities.

# Girl Scout Council of the Nation’s Capital

## Notes to Financial Statements

**Management estimates:** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Reclassifications:** Certain reclassifications of amounts previously reported have been made to the accompanying financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.

**Recently adopted accounting pronouncement:** In July 2025, the Financial Accounting Standards Board (FASB) issued ASU No. 2025-05, *Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses for Accounts Receivable and Contract Assets For Private Companies And Certain Not-For Profit Entities*. The Council has elected to apply the practical expedient in accordance with ASU 2025-05 which assumes that the current conditions as of the Statement of Financial Position date used to estimate the allowance for credit losses do not change over the remaining life of the asset. The adoption of this did not have a material impact and is applied prospectively. A cumulative effect adjustment to beginning net assets was not required.

**Subsequent events:** Management has evaluated subsequent events for disclosure in these financial statements through January 29, 2026, which is the date the financial statements were available to be issued.

### 2. Liquidity and availability of resources

The table below presents financial assets available for general expenditures within one year at September 30:

	2025	2024
Cash and cash equivalents	\$ 9,357,944	\$ 12,521,491
Accounts receivable	528,938	388,782
Contributions receivable	448,418	310,176
Investments	36,455,491	34,296,266
<b>Total financial assets</b>	<b>46,790,791</b>	<b>47,516,715</b>
Less: net assets with donor restrictions	<b>(3,536,506)</b>	(3,533,812)
<b>Financial assets available to meet general expenditures over the next twelve months</b>	<b>\$ 43,254,285</b>	<b>\$ 43,982,903</b>

# Girl Scout Council of the Nation's Capital

## Notes to Financial Statements

The Council regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The Council has various sources of liquidity including cash and cash equivalents, marketable equity securities, and contributions with and without donor restrictions. The Board designated reserve fund is available for general expenditure with the authorization of the Board. The Council considers all expenditures related to its ongoing activities of supporting the Council's operating activities, fundraising and administration to be general expenditures. The Council strives to maintain liquid financial assets sufficient to cover at least 6 months of general expenditures.

### 3. Accounts receivable

Accounts receivable consist of the following at:

September 30,	2025	2024
Cookie receivables	\$ 13,409	\$ 10,520
Fall sales receivable	115,576	136,660
Other receivables	410,953	243,502
Total receivables	539,938	390,682
Less: allowance for credit losses	(11,000)	(1,900)
<b>Net accounts receivable</b>	<b>\$ 528,938</b>	<b>\$ 388,782</b>

### 4. Contributions receivable

Contributions receivable consist of the following at:

September 30,	2025	2024
Unconditional promises to give	\$ 474,418	\$ 342,676
Less: Allowance for doubtful accounts	(26,000)	(32,500)
<b>Net unconditional promises to give</b>	<b>\$ 448,418</b>	<b>\$ 310,176</b>

No discount has been recorded for the years ended September 30, 2025 and 2024 as the overall amount would be immaterial to the financial statements.

The expected future cash receipts of contributions receivable are as follows at:

September 30,	2025	2024
Amounts due in:		
Less than one year	\$ 399,418	\$ 237,676
One to five years	75,000	105,000
<b>Unconditional promises to give before allowance for doubtful accounts</b>	<b>\$ 474,418</b>	<b>\$ 342,676</b>

# Girl Scout Council of the Nation's Capital

## Notes to Financial Statements

**5. Fair value** Investments, at fair value, consist of the following at:

September 30, 2025	Total	Fair Value Measurements Using		
		Level 1	Level 2	Level 3
Corporate securities	\$ 3,150,443	\$ 3,150,443	\$ -	\$ -
Exchange traded funds	7,071,735	7,071,735	-	-
Mutual funds	18,462,718	18,462,718	-	-
Money market funds	6,567,443	6,567,443	-	-
Certificate of deposits	1,203,152	-	1,203,152	-
<b>Total investments</b>	<b>\$ 36,455,491</b>	<b>\$ 35,252,339</b>	<b>\$ 1,203,152</b>	<b>\$ -</b>

Level 2 values for the certificates of deposit are estimated based on inputs including the current interest rates for instruments with similar time to maturity.

September 30, 2024	Total	Fair Value Measurements Using		
		Level 1	Level 2	Level 3
Corporate securities	\$ 2,096,345	\$ 2,096,345	\$ -	\$ -
Exchange traded funds	4,573,382	4,573,382	-	-
Mutual funds	17,083,412	17,083,412	-	-
Money market funds	10,543,127	10,543,127	-	-
<b>Total investments</b>	<b>\$ 34,296,266</b>	<b>\$ 34,296,266</b>	<b>\$ -</b>	<b>\$ -</b>

**6. Property and equipment** Property and equipment consists of the following at:

September 30,	2025	2024
<b>Land</b>	<b>\$ 5,211,526</b>	<b>\$ 5,211,526</b>
<b>Building and Improvements</b>		
Aquasco	240,561	165,232
Brighton Woods	1,762,589	1,762,589
Coles Trip	1,938,422	1,930,822
Crowell	519,646	440,853
May Flather	462,122	462,122
Potomac Woods	1,759,068	1,756,761
White Rock	1,471,788	1,334,970
Winona	4,672,374	4,491,071
Leasehold improvements – headquarters	2,430,958	547,228

# Girl Scout Council of the Nation's Capital

## Notes to Financial Statements

Frederick, MD Archive Center	216,150	216,150
Martinsburg Office Space	273,053	172,142
<b>Total building and improvements</b>	<b>15,746,731</b>	13,279,940
<b>Equipment</b>		
Office equipment	492,938	417,300
Vehicles	573,928	481,728
Camp and program equipment	221,630	200,241
Potomac Woods	79,363	69,236
Brighton Woods	15,616	15,616
Aquasco	47,878	17,829
Coles Trip	66,229	66,229
May Flather	21,409	21,409
White Rock	28,264	14,310
Winona	95,495	30,988
<b>Total equipment</b>	<b>1,642,750</b>	1,334,886
<b>Construction in progress</b>	<b>707,414</b>	459,314
Total Property and equipment at cost	23,308,421	20,285,666
Less: Accumulated depreciation and amortization	(10,541,617)	(9,654,137)
<b>Property and equipment, net</b>	<b>\$ 12,766,804</b>	\$ 10,631,529

The Council leases, for a nominal value, the land on which Camp May Flather is located from the National Park Service and a portion of the land used for Camp Aquasco from the Maryland Capital Parks and Planning Commission.

Depreciation and amortization expense for the years ended September 30, 2025 and 2024 was \$916,690 and \$790,362, respectively.

### 7. Note payable

In August 2014, the Council received donated land in Brookeville, Maryland from an individual donor and issued a deed of trust agreement (the agreement) between the Council and the donor to execute the purchase and donation of the land. At the time of the donation, the land was appraised at \$350,000. As part of the agreement, the Council was required to pay the donor \$50,000 in cash and issue a note payable amounting to \$75,000. The remaining amount of \$225,000 was recorded as a contribution from the donor and included in the Statement of Activities. The note bears a 4% interest rate, payable in 40 regular payments of \$2,284 starting in November 2014. For the year ended September 30, 2025 and 2024, principal payments of \$0 and \$11,063, respectively, were made. During the year ended September 30, 2024, the principal payment also included a payment made for the remaining \$2,261 of principle due in 2025.

# Girl Scout Council of the Nation’s Capital

## Notes to Financial Statements

Interest expense for the years ended September 30, 2025 and 2024 was \$0 and \$335, respectively.

**8. Lines-of-credit** In November 2019, the Council opened an unsecured \$2,000,000 line-of-credit with PNC Bank. At September 30, 2025 and 2024, the balance of the line-of-credit was \$0. In April 2024, the line-of-credit was amended to extend the maturity date to April 30, 2025 and to amend the interest rate to SOFR plus 1.75% which was 6.7% as of September 30, 2024. The line of credit expired in April 2025, and no new line of credit was obtained. As of September 30, 2025 and 2024, the line-of-credit had not been used.

**9. Board designated net assets** The Board established a fund called the “Operating Reserve”. In accordance with the guidelines of Girl Scouts of the USA, it is the goal of the Council to build a reserve fund equal to 50% of annual operating expenses. The fund is at 106.7% and 82.3% for the years ended September 30, 2025 and 2024, respectively. During the year ended September 30, 2024, the Board established a fund called the “Outdoor Legacy Fund” which was established to expand outdoor education for future generations of Girl Scouts in the National Capital Area.

**10. Net assets with donor restrictions** Net assets with donor restrictions were available for the following purposes as of:

September 30,	2025	2024
Camp programs	\$ 6,208	\$ 75,000
Troop-type service	869,438	715,990
Acquisition of land, building, and equipment	271,424	378,386
National Convention	25,000	-
Endowment fund – held in perpetuity	2,364,436	2,364,436
<b>Total net assets with donor restrictions</b>	<b>\$ 3,536,506</b>	<b>\$ 3,533,812</b>

**11. Net assets released from restrictions** Net assets were released from donor restrictions during the years ended September 30, 2025 and 2024 by incurring expenses satisfying the purpose of restrictions specified by donors, as follows:

September 30,	2025	2024
Camp programs	\$ 85,360	\$ 98,895
Troop-type service	526,629	947,609
Acquisition of land, building, and equipment	292,167	386,926
<b>Total net assets released from restrictions</b>	<b>\$ 904,156</b>	<b>\$ 1,433,430</b>

# Girl Scout Council of the Nation's Capital

## Notes to Financial Statements

**12. Net assets with donor restrictions in perpetuity**

The Council's endowment fund consists of the following as of:

September 30,	2025	2024
Ewing Fund for Campership	\$ 15,578	\$ 15,578
Schwartz/Wolff Foundation Fund	18,208	18,208
Juliette Low Society	840,673	840,673
Con Corazon/Heart	103,235	103,235
Phillips Gold Award Fund	250,000	250,000
Samuel Rosenstock Irrevocable Trust	225,277	225,277
Pangborn Trust	38,150	38,150
Shingleton Trust	41,913	41,913
Eva Woolridge Scholarship Fund	54,864	54,864
Verhage Campership Fund	759,374	759,374
Bobby Lerch Endowment Fund	17,164	17,164
<b>Total net assets with donor restrictions in perpetuity</b>	<b>\$ 2,364,436</b>	<b>\$ 2,364,436</b>

**13. Sales**

For the year ended September 30, 2025:

	Cookies	Fall Sale	Girl Scout Shops	Total
Sales	\$ 26,652,701	\$ 3,288,908	\$ 1,421,414	\$ 31,363,023
Cost of Sales	12,013,338	2,085,113	699,752	14,798,203
<b>Net Sales</b>	<b>\$ 14,639,363</b>	<b>\$ 1,203,795</b>	<b>\$ 721,662</b>	<b>\$ 16,564,820</b>

For the year ended September 30, 2024:

	Cookies	Fall Sale	Girl Scout Shops	Total
Sales	\$ 24,885,883	\$ 2,639,255	\$ 1,420,686	\$ 28,945,824
Cost of Sales	11,458,504	1,667,368	710,485	13,836,357
<b>Net Sales</b>	<b>\$ 13,427,379</b>	<b>\$ 971,887</b>	<b>\$ 710,201</b>	<b>\$ 15,109,467</b>

Cookie sales are net of \$4,670,516 and \$4,445,506 retained by troops for the years ended September 30, 2025 and 2024, respectively. Fall sales are net of \$650,720 and \$515,703 retained by troops for the years ended September 30, 2025 and 2024, respectively.

Net revenues from product sales represented 72.0% and 64.1% of operating revenue for the years ended September 30, 2025 and 2024, respectively.

# Girl Scout Council of the Nation’s Capital

## Notes to Financial Statements

**14. Annual giving campaigns**

Annual giving campaigns revenue consists of the following:

September 30,	2025	2024
SHARE	\$ 427,943	\$ 462,996
Major Gifts	208,732	228,913
<b>Total annual giving campaigns</b>	<b>\$ 636,675</b>	<b>\$ 691,909</b>

**15. Employee benefit plan**

The Council participates in the National Girl Scout Council Retirement Plan (NGSCR), a noncontributory defined benefit pension plan sponsored by Girl Scouts of the USA. The National Board of Girl Scouts of the USA voted to freeze the Plan to new entrants and to freeze future benefit accruals for all current participants under the Plan effective July 31, 2010. The Plan covers the majority of the employees of various Girl Scout councils who were eligible to participate in the plan prior to the Plan freeze. Accrued and vested benefits prior to July 31, 2010 are based on years of service and salary levels. This obligation is held at NGSCR. Contributions made by the Council for the years ended September 30, 2025 and 2024 were \$584,324 and \$582,939, respectively.

During the year ended September 30, 2011, as a result of the National Girl Scout Council Retirement Plan being frozen, the Board of Directors appointed an Ad-Hoc Committee to develop a new single employer retirement plan for the Council’s employees. The Committee worked with the Council’s management to design a defined contribution plan that would include a 3% non-discretionary contribution by the Council for all employees who met the eligibility requirements, and in addition, the Council would also match up to 2% of the contribution made by each eligible employee to their retirement savings. The Council’s pension expense and contributions to this plan for the years ended September 30, 2025 and 2024 were \$366,099 and \$338,305, respectively. Employees are fully vested in the Council’s non-discretionary contributions immediately, and are fully vested in the Council’s matching contributions after 3 years of service.

**16. Operating leases**

The Council evaluated current contracts to determine which met the criteria of a lease. The right-of-use (ROU) assets represent the Council’s right to use underlying assets for the lease term, and the lease liabilities represent the Council’s obligation to make lease payments arising from these leases. The ROU assets and lease liabilities, under the operating leases, were calculated based on the present value of future lease payments over the lease terms. The weighted-average discount rate applied to calculate operating lease liabilities as of September 30, 2025 and 2024, was 3.9%. As of September 30, 2025 and 2024, the weighted-average remaining lease term for the Council’s operating leases was approximately 10.7 and 11.5 years, respectively.

# Girl Scout Council of the Nation's Capital

## Notes to Financial Statements

The Council has commitments under operating leases, expiring at various times through 2027 to 2037, for office space and equipment. Some leases have scheduled rental increases and some contain options to renew. There were no lease modifications during the year ended September 30, 2025. There were two lease modifications and one new storage lease signed during the year ended September 30, 2024.

For the years ended September 30, 2025 and 2024, total operating lease cost was \$1,096,172 and \$1,247,882, respectively.

Cash paid for operating leases for the years ended September 30, 2025 and 2024 was \$908,606 and \$1,251,519, respectively. There were no noncash investing and financing transactions related to leasing.

Future maturities of the lease obligation under non-cancellable leases as of September 30, 2025 are as follows:

Years Ending September 30,	Total
2026	\$ 1,068,269
2027	1,170,215
2028	1,137,908
2029	1,166,536
2030	1,021,801
Thereafter	6,537,325
Total	12,102,054
Less: imputed interest	(2,347,284)
<b>Lease liabilities – operating</b>	<b>\$ 9,754,770</b>

### 17. Finance leases

The Council is obligated for leases of equipment as a lessee under agreements classified as finance leases. The weighted-average discount rate applied to calculate finance lease liabilities as of September 30, 2025 and 2024, was 10%, the rate implicit in the lease. As of September 30, 2025 and 2024, the weighted-average remaining lease term for the Council's finance leases was approximately 1.1 and 2.1 years, respectively.

For the years ended September 30, 2025 and 2024, total finance lease cost was \$35,321 and \$38,511, respectively.

Cash paid for finance leases for the years ended September 30, 2025 and 2024 was \$37,863 and \$38,015, respectively. There were no noncash investing and financing transactions related to leasing.

# Girl Scout Council of the Nation's Capital

## Notes to Financial Statements

The following is a schedule by year of the future maturities under the finance leases as of September 30, 2025:

Years Ending September 30,	Total
2026	\$ 32,415
2027	3,129
Total	35,544
Less: imputed interest	(2,297)
<b>Lease liabilities – finance</b>	<b>\$ 33,247</b>

For the year ended September 30,	2025	2024
Finance lease asset		
Original asset value	\$ 148,503	\$ 148,503
Less: accumulated amortization	(108,901)	(79,201)
Net book value at year end	<b>\$ 39,602</b>	<b>\$ 69,302</b>
Amortization of ROU Asset – finance leases	\$ 29,700	\$ 29,700
Interest on lease liabilities – finance leases	5,621	8,811
Total finance lease cost	<b>\$ 35,321</b>	<b>\$ 38,511</b>

### 18. Endowments

The Council's endowment consists of contributions with donor restrictions to be held in perpetuity established for the purpose of funding scholarships and financial assistance to Girl Scouts. Net assets associated with the endowment funds are classified and reported on the existence or absence of donor-imposed restrictions.

The endowment net asset composition by type of fund was as follows:

September 30, 2025	Without Donor Restrictions	With Donor Restrictions	Total
Donor-restricted endowment funds:			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	\$ -	\$ 2,364,436	\$ 2,364,436
Accumulated investment gains	-	-	-
<b>Total endowment funds</b>	<b>\$ -</b>	<b>\$ 2,364,436</b>	<b>\$ 2,364,436</b>

# Girl Scout Council of the Nation's Capital

## Notes to Financial Statements

September 30, 2024	Without Donor Restrictions	With Donor Restrictions	Total
Donor-restricted endowment funds:			
Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor	\$ -	\$ 2,364,436	\$ 2,364,436
Accumulated investment gains	-	-	-
<b>Total endowment funds</b>	<b>\$ -</b>	<b>\$ 2,364,436</b>	<b>\$ 2,364,436</b>

Changes in endowment net assets during the year ended September 30, 2025 are as follows:

<b>Endowments</b>	<b>Without Restrictions</b>	<b>With Restrictions</b>	<b>Total</b>
Endowments, September 30, 2024	\$ -	\$ 2,364,436	\$ 2,364,436
Investment return			
Investment income	77,353	-	77,353
Net gains (realized and unrealized)	100,693	-	100,693
Total investment return	178,046	-	178,046
Contribution and transfers in	-	-	-
Appropriation of endowment income for expenditure	(178,046)	-	(178,046)
<b>Endowments, September 30, 2025</b>	<b>\$ -</b>	<b>\$ 2,364,436</b>	<b>\$ 2,364,436</b>

# Girl Scout Council of the Nation’s Capital

## Notes to Financial Statements

Changes in endowment net assets during the year ended September 30, 2024 are as follows:

Endowments	Without Restrictions	With Restrictions	Total
Endowments, September 30, 2023	\$ -	\$ 2,354,436	\$ 2,354,436
Investment return			
Investment income	78,860	-	78,860
Net gains (realized and unrealized)	212,445	-	212,445
Total investment return			
Contribution and transfers in	-	10,000	10,000
Appropriation of endowment income for expenditure	(291,305)	-	(291,305)
Endowments, September 30, 2024	\$ -	\$ 2,364,436	\$ 2,364,436

**19. Donated services and property**

The Council received pro bono legal services valued at \$54,984 and \$120,597 for the years ended September 30, 2025 and 2024, respectively. The donated services are valued at hourly rates established by the attorneys. All donated services were utilized by the Council’s supporting activities. There were no donor-imposed restrictions associated with the in-kind contributions.

**20. Subsequent event**

The Council received a donation of 638.71 acres of land during 2019 with an appraised value of \$17,900,000. Previously, 537.24 acres were sold. In December 2025, the Council received a letter of intent to purchase approximately 94 acres of the remaining land for approximately \$12,500,000. No final purchase agreement has been signed as of the date the financial statements were available to be issued. The estimated gain on sale, if consummated, would be approximately \$9,900,000. The criteria to record the land as a held for sale asset was not met as of the year ended September 30, 2025. After this sale, there would be approximately 7 acres left of the donated land.